

EDITORIAL FEATURE

“The industry continues to capture much data, though we know well that this gives rise to concerns...”

NEWS ON THE NET

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QUOTES

“ Did not move more than 1.1°C in 5 days. I’m glad I was the one that recommended CSafe. ”

– Specialty logistics company comment on shipment from China to USA

“ We know that performance is everything to our customers until it is met; then, it is all about lower overall cost – that is our focus – designing, manufacturing and providing solutions that meet the stringent required performance, at the lowest cost. ”

– Brian Kohr,
CSafe Global President and CEO



NEWS FROM THE CEO

Happy New Year 2014! This is the time we all try to pause to reflect on the past year, make yearly resolutions and plan for the coming year. At CSafe, it is the time when we renew our commitment to our stated mission, vision and the beliefs that guide CSafe Global’s business and success. We want to take this opportunity to assure our partners and customers that we will continue to provide solutions to their current challenges while working to understand and anticipate future challenges. Our goal is to help our customers and partners have a more successful temperature-controlled supply chain

in 2014 than ever before, whether that is through improved performance or lower costs.

Our solutions and our team are committed to deliver. On behalf of the CSafe Global team, let me wish you continued good health, fortune and a blessed 2014.

Quality means doing it right when no one is looking. ~Henry Ford

Brian Kohr,
CSafe Global President and CEO

NEWS UPDATE

Master Lease Agreements

Recent master lease agreements include BioCair, a leading specialist courier and logistics company, and Turkish Cargo.



EU Partners Unite with CSafe in Regional Training Events



Alan Dorling of IAG Cargo and Brian Kohr at the newly opened IAG Constant Climate Centre London Heathrow. The new center handles and stores IAG Cargo’s active and passive Constant Climate products.

As part of their commitment to training and operational excellence, K + N CDG station recently participated in a CSafe training day. Lt to Rt: **Vincent Chanel**, Warehouse Mgr DFS, **Michèle Benattar**, National Air Export Mgr., K+N, **Oliver Rouffanche**, Export Team Leader K+N.



SPOTLIGHT

CSafe Air Cargo Safety



CSafe Global recently celebrated the 6-year anniversary of the FAA approval of the CSafe RKN, which was received in early 2008 prior to the launch of their fleet. The CSafe RKN was the first, and continues to be the only, FAA and EASA approved active air cargo container. Obtaining the FAA Certification was an onerous, expensive and lengthy task because of the many legal and global regulatory requirements, multiple system regulations, and safety guidelines that had to be reviewed and verified to demonstrate compliance.

Currently, airline regulatory agencies are introducing sometimes unexpected changes in regulations and equipment approval requirements, such as restrictions on the type of equipment that may be flown by an airline. As the US introduces new regulations and restrictions, regulatory agencies outside of the country are echoing its moves. For example, the European Aviation Safety Agency (EASA) recently adopted the Federal Aviation Administration's (FAA) regulations regarding the approval of actively controlled temperature-controlled unit load devices (ULDs).

The following is an excerpt from the newest white paper available at the CSafe Global website: "So who regulates the manufacturers of these containers and checks that they are safe to be onboard that passenger plane I might be sitting on? Who makes sure that if, heaven forbid, there was a fire in flight, that the container with all its equipment won't make things worse? Thankfully, there are saviors at hand."

EDITORIAL FEATURE



Tony Wright, CEO Exelsius Cold Chain Management Consultancy.

This is the first in a series of industry commentaries from those who are regarded as experts in the cold chain community. Tony Wright, CEO Exelsius Cold Chain Management Consultancy, comments on the Chicago IQPC conference.



The industry continues to capture much data, though we know well that this gives rise to concerns over the ownership of the data and the use of the technology 'in-flight'. IATA's Time and Temperature Task Force and Wireless Working Group has this high on their agenda in terms of acceptability/safety of the technology and standard protocols. Data management and visibility are also key components of the increasing focus by regulators (USFDA/EU etc) on how shippers/manufacturers must qualify their supply chains and be able to prove that they have a GDP compliant distribution process. So data management is a must.

The alleged 'weakness' of the air freight process was a subject for a well-attended round-table. The debate demonstrated that there is still a large gap of 'awareness' and education that needs to be filled primarily about the capabilities of airlines and the expectations of shippers. Of course data for the air freight segment is 'weak', but it is not the weakest part – it is just the most misunderstood. A recent Marken study showed that no more than 50% of shippers were aware of the key air freight 'rule-book' IATA chapter 17 and a 'hands-up' poll of the 25 students who attended the Exelsius training revealed this to be no more than 25%!

“The CSafe RKN was named as one of the top 10 products of 2013 by BioResearch Online.”



WHAT'S GOING ON AT CSAF

EQUIP Training and Certification

In addition to the existing Corporate, Elite and Operative levels of certification, we recently expanded the online EQUIP training program to include Corporate Site. This move was in response to the increasing demand from individual locations within a corporate partner network requesting certification. The new level of accreditation will continue to add assurance to the users of our RKN not only to the performance of the container itself, but also to the training of the personnel who will come in contact with the air pallet shipper. Criteria for accreditation include Master Lease Agreement, trained EQUIP Elite representative onsite, completion operational users accreditation and location training and evaluation by a CSafe representative. New Corporate Site accreditations have been approved for Kuehne + Nagel Philadelphia and Boston, EZR Packaging Springfield Gardens, NY and Panalpina Chicago.



NEXT ISSUE

- AcuTemp Green Solution Recycling
- Industry Comments
- Enterprise Risk Management
- Passive versus Active Shipping Analysis

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