

FEATURED STORY



## CSafe Global Announces Expanded European Cold Chain Solution Manufacturing with the Acquisition of Kalibox

CSafe Global is proud to confirm the completion of the acquisition of Kalibox. Founded in 2001, Kalibox manufactures temperature-controlled packaging including insulated shippers, patented design insulated pallet shippers and refrigerants. Based in France, Kalibox specializes in providing solutions for the safe transportation of life saving medicines. Thanks to its accredited testing laboratory, Kalibox has developed a strong expertise in the development and qualification of passive solutions and its quick to assemble patented insulated pallet shipper is a great addition to CSafe's product line.

With two manufacturing locations in France, Kalibox is a leader in providing cold chain packaging solutions throughout Europe. The acquisition continues CSafe's expansion plans adding over 5000 square meters of manufacturing in two European locations to its current six North American locations that total over 20,000 square meters. These are CSafe's first owned facilities in the EU.

The acquisition of Kalibox is an important milestone for CSafe as we work hard to be able to continue to support our global customers with the right solutions for their cold chain shipments. We are solely focused on helping our life science customers have the best solution for their needs. [Full Story >>](#)

PRODUCT UPDATE

### 1,000 RKN Strategic Milestone

CSafe Global announced a significant strategic growth milestone with the manufacture of the 1000th RKN active container. Life science companies recognize the CSafe RKN for its efficiency, reliability and continuity of performance. This accomplishment is a testament to the dedication of our manufacturing, customer service, technical support and sales teams as we continue to meet the increasing demand from biopharmaceutical companies for the CSafe RKN. We thank the growing number of life science companies and partners that trust the superior quality of the CSafe RKN since the production of our first container almost nine years ago.

[Full Story >>](#)



CUSTOMER QUOTE

"The quality and performance of the CSafe RKN, and the customer service team that supports CSafe, is outstanding. I cannot say enough about CSafe."

- Director of Supply Chain, Life Science company

"We prefer CSafe for two reasons, the superior performance of the CSafe RKN and CSafe is much easier to work with."

- Air Export Manager, US Forwarder

IN THE SPOTLIGHT

### CSafe Global Introduces Passive Pallet Shipper to US Market (IQPC)

CSafe Global introduced the Kalibox passive pallet shipper to the U.S. market at the 14th IQPC Temperature Management Logistics Conference in Boston, MA. The pallet shipper was well received at the event and customers were interested in the glide rail system to keep PCM's securely positioned at sides and on top of loads. Knowing that Kalibox is a French company, customers were pleased to hear that CSafe will also be offering the solution in the United States. The Kalibox branded, passive pallet shipper features an innovative time and cost saving design which includes a patented quick assembly system and easy opening and loading. The front-loading shipper offers up to five days of thermal protection and is available in a range of sizes from 200 to 1500 liters. Adding Kalibox to its product fold is just the latest in a whole series of exciting developments at CSafe Global. [Full Story >>](#)



FROM THE CEO



## A Look Forward

You may have noticed acceleration in the frequency of news releases about the implementation of CSafe's global growth initiatives. This issue of E-Quips is focused on key announcements made during the last nine months. These include expanded European manufacturing operations with the purchase of Kalibox in France increasing global capacity to 200,000 meters; the grand opening of CSafe Puerto Rico LLC along with a service center including an airline freight charter program to support an explosion in the demand for the CSafe RKN; building the CSafe team of global sales directors in five countries and adding nine fully trained and certified service centers; the manufacture of the 1000th CSafe RKN; new product offerings such as a passive pallet shipper; increased US manufacturing; and a growing global support network. All of these are vital elements part of our strategic plan of supporting the ever increasing global demand for CSafe's products, programs and support. No matter our successes and challenges, our vision over the last 25 years has never altered – to be the most trusted name in cold chain solutions. These achievements are the result of CSafe's continuing investment in staff, facilities and technology and we look forward to maintaining this strong growth trajectory.

- Brian Kohr,  
CSafe Global, President and CEO

"Without continual growth and progress, such words as improvement, achievement, and success have no meaning"

- Benjamin Franklin

### NEWS FLASH

#### CSafe Celebrates New Company and Service Center in Puerto Rico

Cold chain specialist CSafe Global recently hosted an event to celebrate the opening of their San Juan service center and new company CSafe Puerto Rico LLC. The opening of the new CSafe facility was prefaced by the arrival of over one hundred CSafe active shipping containers. In what is probably a first for the industry, CSafe Global procured several full 747F charter aircrafts to move CSafe RKN ULDs into Puerto Rico. The containers are being utilized to support the country's growing manufacturing industry and as part of a customer specific solution.



In addition to the CSafe RKN, CSafe's passive and small active solutions will be available for use within and for shipments leaving Puerto Rico. CSafe will also be able to provide conditioned and ready-to-use passive and active solutions from its own facility, further evidence of their continuing commitment to provide innovative customer solutions. [Full Story >>](#)

### NEXT ISSUE

- Lifecycle Logistics
- Selecting the right GPS

### CURRENTLY AT CSAFEE

#### CSafe Announces Abigail French as Director of Sales Southeast USA



CSafe Global continues to strategically expand the team of Sales Directors with the appointment of Abigail French as the company's newest Director of Strategic Life

Science Sales. Abigail, who is based in North Carolina, will be an integral participant in the company's global market penetration strategy while she consults with the region's biopharma, medical device, and partner companies. Mrs. French has extensive experience in biotech, pharmaceutical, medical device, and temperature control markets.

[Full Story >>](#)

#### CSafe Continues to Expand Their Global Business

An essential part of CSafe's growth initiative is continuing to expand our talented and experienced global staff. Current career opportunities can be found at <http://csafeglobal.com/careers/>

