

FEATURED STORY



A Question of Choice and Suitability

The pharma and biotech industries are continuously seeking reliable ways of ascertaining the location, payload condition and the ambient environment surrounding temperature-sensitive products during transit. It's rapidly becoming a regulatory, safety, security and commercial issue. A bewildering array of different monitoring and capturing technologies makes for a big headache when it comes to selecting the best hardware device for a particular need. And, when you factor in the pace of technology change and advancement in this field, and the fact that there are no 'one size fits all' solutions, the adoption of a specific monitoring technology may not be an approach that makes sense.

At the end of the day when we are talking about the safety of drugs for human consumption, it is vital that the quality controls put in place during physical transportation are driven by need and necessity rather than being subject to the limitations imposed by a manufacturer's stock solution.

All of these are reasons why it is sensible not to be jumping into the deep-end and implement a life limited technology during this period of rapid change. And, while all these technologies currently being used have their adherents, and all have their pros and cons, the good news is that CSafe containers are able to support GPS tracking and data logging systems from a multitude of service providers. [Full Story >>](#)

PRODUCT UPDATE

Lifecycle Logistics

Manufacturers and shippers of these products are under increasing pressure, as pharmaceutical and life science logistics becomes more complex and as the consideration towards better control over falsified medicines increases. The cost of distribution will naturally remain at the center of any debate about supply chain effectiveness and clearly there is more that many companies can do to improve their bottom line by creating a better understanding of the true total cost of their supply chain. [Full Story >>](#)



CUSTOMER QUOTE

"The Operational Qualification (OQ) data on the CSafe RKN is incredible!"

- **Packaging Engineer, Life Science Company**

"I believe that the CSafe Preventative Maintenance Program has a significant impact on the quality and performance of the CSafe RKN."

- **Global Supply Chain Director, Life Science Company**

IN THE SPOTLIGHT

An Example of GDP Collaboration

Understanding the environment through which a sensitive pharmaceutical/life science product must travel is essential for any successful supply chain. It provides the solid foundation for the design and choice of packaging that will ensure the maintenance of the required product temperature during external distribution and satisfies a cornerstone paragraph of the EU GDP guidance document EU343: 'Risk assessment of delivery routes should be used to determine where temperature controls are required'. [Full Story >>](#)

Puerto Rico Inbound Leasing Special

An exciting CSafe one-way lease option is now available. Lease the CSafe active RKN on a one-way, 7-day trip to BQN/SJU for 50% off your standard MLA rate. This offer applies to new traffic not currently utilizing CSafe containers as well as limited to available inventory at certain CSafe service centers and hubs. This special program is subject to change with 90 days' notice with lessee's standard MLA accessorial fees, terms and conditions apply. [Full Story >>](#)



FROM THE CEO

Perspective

My family and I recently have had the unfortunate experience of spending a lot of time in the pediatric intensive care unit while my nephew, Nico, underwent seven heart procedures over five weeks which included being placed on, and removed from, a heart and lung bypass machine; pneumonia; multiple infections; and a stroke. My family and I were amazed at the teamwork of the medical staff. Being a strong believer in culture and its impact on communication, service levels and ultimately results, I took notice of the level of collaboration as well as the quality of the communication between all staff members associated with the PICU. During conversations with the doctors and nurses, I noticed a similar theme which can only be attributed to the culture promoted by the leadership of the unit. The attentiveness, comfort in providing their opinions, and work ethic were consistent and reflective of the unit's mindset.

As the CEO of CSafe Global, one of the most, if not the most, important responsibilities is to protect and nurture the company culture. I strive for all CSafe Global employees to feel valued, acknowledged and respected. We want every customer and partner interaction with CSafe to continue to be a positive experience. We work hard to ensure that we maintain a culture that allows these positive experiences to continue. When I speak about the wonderful staff at CSafe, they are not just words, it is what I believe. When you provide feedback and appreciation about CSafe's products, service, and support, I am proud to share your comments with the CSafe Global organization.

I want to thank our partners and our life science customers for their business and, more importantly, for making quality products like those that helped save my nephew's life. CSafe is committed to ensuring you have a great customer experience along with successful shipments of your life saving and life enhancing products every single time.

- Brian Kohr,
CSafe Global, President and CEO

"There are two primary choices in life: to accept conditions as they exist, or accept the responsibility for changing them."

- Denis Waitley, author "Psychology of Winning"

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NEXT ISSUE - RKN control panel branding refresh
- Next phase of CSafe Global expansion